



Revision number: 19

Purchasing Agent: LOIS WIESEMANN

Item: CELLULAR SERVICES AND EQUIPMENT

Vendor: 31305F AT&T WIRELESS SERVICES
5 TRIAD CENTER STE 400
SALT LAKE CITY UT 84180-1104

Internet Homepage:

Telephone: (801) 575-1200

Fax number:

Contact: TODD KUNZ

Email address:

Brand/trade name: CELLULAR ONE

Price: SEE ATTACHED PRICE LIST

Terms: NET

Effective dates: 06/07/98 through 06/06/99

Days required for delivery:

Price guarantee period:

Minimum order:

Min shipment without charges:

Other conditions:

NOKIA 6162 AND ERICSSON 1x77 HAVE BEEN ADDED TO THE PRICE LIST.

This statewide contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The authorization requirements and procedure is detailed in the attachment to the contract. Order may be placed only after authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR.

PLEASE CONTACT FLOYD RITTER WITH DAS/ITS AT 538-3316 FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

RATE PLAN - ANALOG SERVICE

ACCESS CHARGE - \$0.00/MONTH, NO MINIMUM

MINUTES OF USE	PEAK	OFF-PEAK	NIGHTTIME
0-19,999	\$0.24	\$0.17	\$0.14
20,000-49,999	\$0.22	\$0.15	\$0.12
50,000-99,999	\$0.20	\$0.13	\$0.09
100,000-149,999	\$0.19	\$0.12	\$0.09
150,000+	\$0.18	\$0.11	\$0.09

ADDITIONAL INFORMATION:

PEAK USAGE TIME:

MONDAY-FRIDAY 7:00 AM TO 5:59 PM

OFF PEAK TIME:

MONDAY-FRIDAY 6:00 PM TO 11:59 PM

NIGHTTIME:

SATURDAY, SUNDAY & HOLIDAYS 7:00 AM TO 11:59 PM

MONDAY-SUNDAY & HOLIDAYS 12:00 AM TO 6:59 AM

(NEW YEARS DAY, MEMORIAL DAY, JULY 4TH, LABOR DAY, THANKSGIVING, & CHRISTMAS)

AIRTIME CHARGES:

BILLED IN 30 SECOND INCREMENTS

ONE MINUTE MINIMUM

FEATURES (NO CHARGE)

CALL WAITING
THREE-WAY CALLING
CALL FORWARDING
DETAILED BILLING
TOLL RESTRICTION
INSURANCE

NO OUTGOING CALLS
NO INCOMING CALLS
NATIONAL CELLULAR
REGISTRATION
HOTLINE
NO ANSWER

911 EMERGENCY ACCESS
DATA TRUNK ACCESS
CUSTOMER CARE ACCESS
AUTOMATIC ROAMING
BUSY LINE

RATE PLAN - DIGITAL SERVICE

ACCESS CHARGE - \$0.00/MONTH, NO MINIMUM

MINUTES OF USE	PEAK	OFF-PEAK	NIGHTTIME
0-19,999	\$0.23	\$0.17	\$0.14
20,000-49,999	\$0.21	\$0.15	\$0.12
50,000-99,999	\$0.19	\$0.13	\$0.09
100,000-149,999	\$0.18	\$0.12	\$0.09
150,000-199,999	\$0.17	\$0.11	\$0.09
200,000+	\$0.16	\$0.11	\$0.09

**ADDITIONAL INFORMATION:**

PEAK USAGE TIME:

OFF PEAK TIME:

NIGHTTIME:

AIRTIME CHARGES:

MONDAY-FRIDAY 7:00 AM TO 5:59 PM

MONDAY-FRIDAY 6:00 PM TO 11:59 PM

SATURDAY, SUNDAY & HOLIDAYS 7:00 AM TO 11:59 PM

MONDAY-SUNDAY & HOLIDAYS 12:00 AM TO 6:59 AM
(NEW YEARS DAY, MEMORIAL DAY, JULY 4TH, LABOR DAY,
THANKSGIVING, & CHRISTMAS)BILLED IN 30 SECOND INCREMENTS
ONE MINUTE MINIMUM**FEATURES (NO CHARGE)**CALL WAITING
THREE-WAY CALLING
CALL FORWARDING
DETAILED BILLING
TOLL RESTRICTION
INSURANCENO OUTGOING CALLS
NO INCOMING CALLS
NATIONAL CELLULAR
REGISTRATION
HOTLINE
NO ANSWER911 EMERGENCY ACCESS
DATA TRUNK ACCESS
CUSTOMER CARE ACCESS
AUTOMATIC ROAMING
BUSY LINE**COST - PHONE PRICES**

PHONE PRICES WILL BE ADJUSTED QUARTERLY TO REFLECT OUR COST PLUS 5%.

ANALOG - MOTOROLA

<u>MODEL</u>	<u>PRICE</u>
NOKIA 2160	\$174.99
NOKIA 6160	\$199.99
NOKIA 6162	\$249.00
ERICSSON DH388	\$199.99
ERICSSON lx77	\$119.00
ERICSSON DH318	\$ 99.99
MICRO TAC	\$199.99
PIPER	\$139.99
PROFILE	\$129.00
MOTOROLA STAR TAC 8600	\$949.99
MOTOROLA STAR TAC 6500	\$419.99
MOTOROLA M75	\$259.99
ELITE	\$849.00
NEC EXECUTIVE	\$849.00

ALL PHONES INCLUDE AC CHARGER, ANTENNA AND ONE BATTERY.

ACCESSORIES



State agencies may purchase accessory items directly from the contractor without ITS involvement. Accessory items are defined as batteries, carrying cases, antennas, installations, etc. Accessories do not include cellular telephones (new or upgrades) or cellular service. State agencies must contact ITS for cellular phones and cellular service.

ULTRA CLASSIC:

#99318	SLIM NI-CAD BATTERY	\$ 21.00
#99317	XT NI-CAD BATTERY	\$ 31.00
#99453	LEATHER CASE W/BELT CLIP	\$ 18.00
#99319	CIG ADAPTER	\$ 25.00

FLIP PHONES:

#SNN4148	SLIM XT NI-CAD BATTERY	\$ 47.00
#SNN4149	STANDARD NI-CAD BATTERY	\$ 21.00
#99412	LEATHER CASE	\$ 18.00
#99332	RAPID CHARGER	\$ 39.00
#99401	CIG ADAPTER	\$ 25.00
#S1757	VEHICLE ADAPTER KIT (INSTALL NOT INCLUDED)	\$160.00

STAR TAC:

#98102	SLIM LIL-ION BATTERY	\$189.00
#98107	XT LIL-ION BATTERY	\$225.00
#99523	CIG ADAPTER	\$ 63.00
#S5781A	3 WATT H/F INSTALL KIT (INSTALL NOT INCLUDED)	\$649.00

DIGITAL EQUIPMENT**TDMA DIGITAL (DUAL MODE) PHONE PRICES****MODEL****SUGGESTED PRICE**

PS100 (MOBILE) - REQUIRES INSTALLATION
- 3 YEAR WARRANTY
- VACUUM FLUORESCENT DISPLAY

\$489.00

ULTRA DIGITAL PORTABLE

\$499.00

- 3 YEAR WARRANTY
- CASE
- INTELCHARGER
- 2 BATTERIES (STANDARD AND SLIM)
NICKEL METAL HYDRIDE

MICRO DIGITAL PERSONAL COMMUNICATOR

\$599.00

- 3 YEAR WARRANTY
- CASE
- INTELCHARGER
- 2 BATTERIES (TALKPAK XT AND
STANDARD) NICKEL METAL HYDRIDE

MICRO DIGITAL PERSONAL COMMUNICATOR LITE

\$664.00

- 3 YEAR WARRANTY
- CASE
- INTELCHARGER
- 2 BATTERIES (TALKPAK XT AND
STANDARD) NICKEL METAL HYDRIDE

DIGITAL EQUIPMENT, CONT'D

**DIGITAL CARRY PHONE (TRANSPORTABLE)**

\$499.00

- 3 YEAR WARRANTY
- CASE
- 2 BATTERIES
- BATTERY CHARGER

NOTE: THESE PHONES WILL NOT WORK WITH 3 WATT VEHICLE ADAPTER KITS OR THE EXTENDED SYSTEM. THEY WILL WORK WITH THE DIGITAL HANDS FREE KIT AND OTHER CHARGING UNITS AND TRAVEL BATTERY SAVERS.

CELLULAR DIGITAL PACKET DATA

The State of Utah may continue to select the \$50.00 per month unlimited data usage for one year with no additional discounts OR they may choose one of the following additional rate plans and applicable discounts:

RATE PLAN	MONTHLY	Kb OVERAGE	
NAME	MIN \$	INCL.	Kb

Government 1	\$16	200	\$0.10
Government 2	\$26	500	\$0.10
Government 3	\$49	2,000	
Government 4	\$69	3,000	
Government 5	\$89	4,000	

FES Connectivity and Feature Charges (Internet Secured NEI) remain the same. As other features are made available in the future, we will inform you of the associated charges. Activation fees of \$45 per NEI or subscriber also remains the same. We will not charge for customers to change rate plans to get a more optimal rate.

If a Department or Agency selects 1 of the 5 government rate plans, the following discounts would apply:

1. A 33% discount is applied to overage charges, for usage during non-peak times (from 7pm to 7am Mon.-Fri. and all day on weekends).
2. Fleet Averaging. Total data usage each month would be divided by the number of NEI's in the account for billing purposes. Overage would only be charged if the "fleet average" exceeded the monthly data limit per NEI.
3. Volume Discounts on number of subscribers per Active Account

50 - 99 subscribers	2%
100 - 249 subscribers	3%
250 - 499 subscribers	5%
500 - 999 subscribers	7%
1000+ subscribers	9%

4. Term Discounts

2 Yr.	2%
3 Yr.	3%
4 Yr.	5%
5 Yr.	7%

Depending on department size and data usage, it may be in a department's best interest to select one of the five rate plans rather than the current \$50 unlimited plan.

**POCKETNET PHONES****DESCRIPTION****PRICE**

Mitsubishi PocketNet - includes cellular phone, browser
software license, thin NI-MH battery & trickle charger

\$299.00

Samsung PocketNet - includes cellular phone, browser
software license, thin NI-MH battery & trickle charger

\$299.00

CDPD data rates for State using the PocketNet Phones are \$29.99 per month for unlimited, stand-alone (untethered) usage.

Voice and Activation rates for the PocketNet are the same as the AT&T Wireless analog cellular rates.

FINET COMMODITY CODE(S):

72551000000-RADIO TELEPHONES (INCLUDING CELLULAR TYPE FOR VEHICLE, MARINE, ETC. USE)

91579000000-TELECOMMUNICATION SERVICES (NOT OTHERWISE CLASSIFIED)